

We are pleased to announce that on January 1, 2007, Synergy Insurance Company (SIC) began writing business in NC. SIC wrote just under 3 million of annualized premium on January 1st, exceeding initial expectations.

Synergy Insurance Company is offered as additional workers compensation product along with the Advantage (AM Best A-) and AmTrust (AM Best A-) programs that we continue to offer our agents. Each of these programs are competitive based on the state, classification, size of risk and other underwriting factors. During 2006 Synergy begin to write business in VA, SC and IL in addition to NC. In 2007 the Company will be expanding operations into GA. Your underwriter at Synergy is familiar with each carrier's appetite and will determine the most competitive option for your clients. The following risks are samples of businesses that Synergy has written over the past month within Advantage, AmTrust and Synergy Insurance Company.

Hospitals, Plastic Manufacturers, Restaurants, Auto Dealers, Nursing Homes, Furniture Manufacturers, Electrical Contractors, Wholesale Operations, Distributors, Home Healthcare, Woodworking, Packaging, Staffing, YMCAs, Rubber Good Manufacturers, Heating & Air Contractors, Textiles, Retail Stores, Trucking, Horse Tracks, Plumbing Contractors, Hotels, Doctors' Offices, Non-Profit Organizations, Schools and Recycling Operations.

In most cases, whether coverage is placed with Advantage, AmTrust or Synergy Insurance Company, the service provided to your customer is identical. Synergy Coverage Solutions provides the workers compensation services for each of these programs. Our claims and loss prevention services continue to receive high marks from clients and have produced loss ratios substantially below state industry averages. We have recently closed all claims filed during 2004 and the direct accident year loss ratio for the 2004 accident stands at 48%. Aggressive but fair claims management along with strong loss prevention services is the reason that the 2004 accident year beat the NC 2004 Industry loss ratio by 29 points. The reduction in overall losses will directly lower the experience modifications for your clients.

An additional service being added for clients is the ability to view real-time claims information online. If your clients are interested, please contact Jim Thomas at jthomas@synergyinsurance.net for sign-on instructions and password assignment. In the first stage of the implementation, clients who want online access should have annual premiums in excess of \$50,000.

The staff at Synergy looks forward to assisting your agency to retain and grow. Thank you for your continued support.